

Blyde Group

Blyde is a permanent holding company, purpose built to buy, hold, and grow exceptional Australian businesses. We combine real operating experience with disciplined investing and we are laying the foundations to build a national platform of enduring, cash-generating companies that will compound value for decades.

Our Approach

Speed and Execution. We keep things simple and offer a no b***** process. If a deal makes sense, we move fast. We prefer to work with management teams who's values align with ours - clear, direct, and ready to get on with it.

True Alignment. We believe in shared success. We encourage founders and key people to invest alongside us. No fancy structures just transparency, skin in the game, and a clear focus on building great businesses together.

Long Term Focus As a holdco Blyde is not constrained by traditional private equity investment horizons. We are focused on deploying our proprietary capital to support and grow our portfolio of businesses and create value for the long term.

Decentralised by Design Each company runs its own show. We don't do central command and control. Our role is to back ambitious leaders, help where we can, and get out of the way when things are working.

Target Sectors

- **Industrial Services:** Specialised technical skills and equipment for commercial and industrial maintenance.
- **Proprietary Components:** Critical parts and assemblies for OEMs and specialty distribution.
- **Special Purpose Equipment:** Niche machinery for material handling and technical services.
- **Engineered Steel:** Manufacturers of high-specification steel products, fasteners, and rods.

Our Team



Stephen Nutman - Partner

Stephen is a hands-on operator and over the past 21 years, has worked throughout Southern Africa, Scotland, and Australia in business management across landscape, civil, and golf course design and construction. Stephen brings real-world experience, resilience, and a long-term mindset to Blyde, focused on protecting and growing great Australian businesses.



Martin Coetzee - Partner

Martin is a seasoned business leader with over 2 decades of experience in the private equity sector; funding, growing, and supporting successful businesses. Martin has built, scaled, and backed companies across industries and brings a wealth of knowledge in capital structuring, growth strategy, and ensuring deals are done responsibly and with care.

Investment Criteria

Financial Thresholds

- **Revenue:** \$2M – \$20M (Platforms); No minimum for bolt-ons.
- **EBITDA:** >10% (or clear path to achievement).
- **Performance:** History of continuous profit growth.

Operational Profile

- **Geography:** 100% Australian based.
- **Capital Intensity:** Low capex requirements.
- **Management:** High-calibre, established teams in place.